

## Smart Procurement Seminar

ESPO Headquarters, Leicester, UK

Wednesday 13 July 2011

- 10:30** Assemble at ESPO Headquarters/Refreshments
- 11:00** Welcome and Introduction to SMART SPP
- 11:15** SMART 6 Stage Engagement Process
- 11:30** LCC/CO2 Toolkit
- 11:45** Philips UK: Latest LED lighting technology solutions
- 12:30** The Energy Saving Lighting Co: case studies using life cycle costing

**13:15** Lunch / Networking

- 14:00** Break-out groups: driving demand for energy saving technologies

**14:45** Tea break/informal discussion

- 15:00** Feedback from facilitated sessions
- 15:25** Resume of day
- 15:30** Disperse



## SMART SPP Seminar

13<sup>th</sup> July 2011

SMART SPP – innovation through sustainable procurement - is a European project which promotes the introduction of new, innovative low carbon emission technologies and integrated solutions onto the European market. This is being achieved by encouraging early market engagement between public authority procurers and suppliers and developers of new innovative products and services in the pre-procurement phase of public tenders.

The aim of the workshop is to inform participants about SMART SPP and the exciting developments taking place in LED lighting technologies, and to explore ways in which procurers and suppliers can work together to introduce these technologies.

Participants will receive presentations from the UK coordinator for SMART SPP. This will help to inform them about the 6-Step process which the project has devised to increase the level of engagement between procurers and suppliers. In addition the Life Cycle Costing tool will be introduced. This aims to demonstrate the financial benefits and carbon footprint reductions possible through installing LED lighting solutions. Presentations will be given by suppliers, and participants will be given the opportunity to participate in workshops designed to bring procurers and suppliers closer together. There will be plenty of opportunity for informal discussion during lunch and refreshment breaks.

Conclusions reached in the workshop will be drafted into a report which will be included on the EU SMART SPP website.

